

WILLIAM JAY HELTZEL

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SUMMARY

Professional Landman and licensed attorney with extensive experience in oil and gas exploration and production. Proven success in negotiating and drafting exploration and production agreements with domestic and international energy companies and individuals. Demonstrated effective business development and commercial skills acquired through diverse projects. Strong research and analytical skills involving complex fiscal, regulatory and contractual systems.

PROFESSIONAL EXPERIENCE

CONOCOPHILLIPS COMPANY, HOUSTON, TX

2013 – CURRENT

Staff Landman

- Manage all land functions for company assets located in the Anadarko Basin (primarily Western Oklahoma plus a portion of the Texas Panhandle) including the negotiation and drafting of exploration and production contracts. Primary areas of responsibility are assets for horizontal development in the Tonkawa, Cleveland, Marmaton, Cottage Grove/Hoxbar and Granite Wash plays; also mentor junior landmen for assets in the Mississippian Lime and Woodford plays. Portfolio consists of both leasehold and company owned minerals. Manage land functions for an active workover program; track proper and timely payment of revenues on recently completed wells; manage leasehold, mineral and division order maintenance; manage regulatory affairs.

PANTHER ENERGY COMPANY, LLC, TULSA, OK

2009 – 2013

Senior Landman

- Manage all land functions for multiple operated exploration and development prospects in the Anadarko Basin (horizontal well program in the Texas Panhandle and W. Oklahoma), Mississippian Trend (horizontal well program in Oklahoma), Arkoma Basin (conventional) and the Williston Basin (horizontal Bakken), including lease acquisition, title examination and curative, negotiation and drafting of exploration and production contracts, supervision of procurement of surface access and use agreements, management of regulatory affairs and maintenance of leasehold position (both HBP and exploration). Manage and coordinate the company drill schedule.

HIGHMOUNT EXPLORATION & PRODUCTION LLC/, OKLAHOMA CITY, OK
DOMINION EXPLORATION & PRODUCTION, INC.

2005 – 2009

Advisor Landman/Senior Staff Landman

- Managed all land functions for portion of multi-drilling rig development project in Permian Basin, Texas, including lease acquisition, title examination and curative, supervision of procurement of surface access and use agreements, negotiation and drafting of exploration and production contracts, co-ordination with regulatory affairs and maintenance of large leasehold position (both HBP and exploration).
- Additional areas of responsibility included large acreage position in Permian Basin portion of SE New Mexico, plus selected exploration areas in Texas side of Permian Basin.

RED WILLOW PRODUCTION COMPANY, IGNACIO, CO**2004 – 2005****Senior Landman**

- Managed all land functions including evaluation of prospective acquisitions and joint ventures, negotiation and preparation of exploration and production contracts including JOAs, participating agreements, pooling agreements and surface use agreements, and oversight of lease administration.S
- Areas of responsibility included multiple play project in the Texas Panhandle, Cotton Valley area of E. Texas, onshore Gulf of Mexico (Louisiana and Texas), DJ Basin in NE Colorado and San Joaquin Basin in California.

INDEPENDENT CONTRACTOR, HOUSTON, TX**2003 – 2004**

- Coordinated lease acquisition program in Tarrant and Johnson Counties, Texas for the Barnett Shale play.
- Managed all land activities for a Houston Independent E&P Company holding a 35,000+ acre leasehold position located on Texas gulf coast, including acquisition and marketing of exploration prospects to prospective industry partners, negotiation and preparation of all exploration and production contracts including JOAs, farmouts, participation agreements, pooling agreements and various forms of surface use agreements.

UNOCAL CORPORATION, HOUSTON, TX AND OKLAHOMA CITY, OK**1990 – 2003****Manager, International Ventures (1995-2003)**

- Advisor to International Business Development as to fiscal legislation, petroleum laws and model contracts for over 50 foreign countries. Prepared economic models and ranked each country by attractiveness of its fiscal regime for investment in oil and gas exploration.
- Participated in cross functional teams as contracts advisor regarding opportunities in Venezuela, Indonesia, Thailand, India, Bolivia and various countries in West Africa.

Land Advisor, Exploration Contracts (1993-1994)

- Prepared original and evaluated all existing domestic (excluding Alaska) exploration contracts including exploration agreements covering 10,000 acres in the Middle San Adres trend in the Permian Basin and 5000 acres in Smackover trend in E. Texas.
- Drafted multiple farmouts, farmins and operating agreements in the Permian basin, Texas Panhandle, Mississippi, California and assisted in Louisiana/Gulf Coast development work.
- Drafted oil and gas leases for company-owned minerals.

Landman (1990-1992)

- Evaluated and managed 100,000 acre leasehold position in the Michigan Basin, including all exploration and development work for the Prairie du Chien (PDC) trend (50,000 acres), Southern Reef/Trenton trends, plus development work for Richfield and Dundee/Detroit River fields and units, including title examination and curative. Acquired federal and state-owned minerals through competitive bid and privately owned minerals through direct negotiations (including supervision of brokers)

OXY U.S.A., INC., OKLAHOMA CITY, OK

1980 – 1989

Landman

- Rocky Mountains – Primary emphasis in the Powder River and Williston Basins. Exposure to large amount of Federal leasehold and Federal Units.
- Oklahoma – Northwestern quadrant and Eastern one-half of the state. Portfolio included leasehold and company-owned minerals. Managed various exploration plays in the Central and North-Central part of the state.
- Mid-Continent Northeast – Primary focus on the Appalachian Basin including West Virginia, Eastern Kentucky, Tennessee, Western Pennsylvania and Michigan. Evaluated and managed 300,000 acre portfolio in West Virginia and 120,000 acre portfolio in the Michigan Basin.

EDUCATION

Juris Doctor, Oklahoma City University
BBA/Petroleum Land Management, University of Oklahoma

PROFESSIONAL MEMBERSHIPS

Texas Bar Association
Oklahoma Bar Association
American Association of Professional Landmen (Certified Professional Landman)
Oklahoma City Association of Professional Landmen
Tulsa Association of Professional Landmen